

**1<sup>st</sup> November 2010**

**Consolidated Financial Result  
for 2nd Quarter of FY2010  
(Supplementary Material)**

 **Hitachi Transport System**

**(1) Revenues and Income**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	Total for 2nd Quarter (Cumulative)		Total for FY	
	FY2009	FY2010	FY2009	FY2010 (Plan)
Revenues	157,941 ( 87%)	179,735 (114%)	331,917 ( 94%)	370,000 (111%)
Operating Income	5,024 ( 65%)	8,101 (161%)	12,724 ( 90%)	16,200 (127%)
Ordinary Income	5,003 ( 64%)	8,097 (162%)	12,670 ( 88%)	16,100 (127%)
Net Income	2,210 ( 56%)	3,576 (162%)	5,815 ( 83%)	7,800 (134%)

**(2) Revenues by Segment**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	Total for 2nd Quarter (Cumulative)		Total for FY	
	FY2009	FY2010	FY2009	FY2010 (Plan)
Domestic Logistics Business	117,177 ( 96%)	124,826 (107%)	244,460 (100%)	263,000 (108%)
Global Logistics Business	33,083 ( 67%)	46,012 (139%)	71,095 ( 78%)	90,000 (127%)
Other Service Business	7,681 ( 83%)	8,897 (116%)	16,362 ( 90%)	17,000 (104%)
Total	157,941 ( 87%)	179,735 (114%)	331,917 ( 94%)	370,000 (111%)

**(3) Operating Income by Segment**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	Total for 2nd Quarter (Cumulative)		Total for FY	
	FY2009	FY2010	FY2009	FY2010 (Plan)
Domestic Logistics Business	8,461 ( 84%)	10,947 (129%)	19,133 ( 99%)	21,800 (114%)
Global Logistics Business	298 ( 38%)	889 (298%)	1,286 (127%)	1,800 (140%)
Other Service Business	575 ( 63%)	1,230 (214%)	1,501 ( 88%)	2,500 (167%)
(Elimination)	△4,310	△4,965	△9,196	△9,900
Total	5,024 ( 65%)	8,101 (161%)	12,724 (90 %)	16,200 (127%)

**(4) Revenues of 3PL Business**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	Total for 2nd Quarter (Cumulative)		Total for FY	
	FY2009	FY2010	FY2009	FY2010
Domestic (Japan)	96,761 ( 97%)	104,263 (108%)	201,892 (102%)	224,000 (111%)
Global (Other Countries)	23,063 ( 72%)	34,820 (151%)	50,339 ( 84%)	71,000 (141%)
Total	119,824 ( 91%)	139,083 (116%)	252,231 ( 98%)	295,000 (117%)

**(5) Major Operating Expense (Including Sales Administrative Expense)**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	Total for 2nd Quarter (Cumulative)		Total for FY	
	FY2009	FY2010	FY2009	FY2010
Outsourcing Expense	172,649 ( 98%)	155,635 ( 90%)	73,789 ( 82%)	83,882 (114%)
Labor Expense	85,004 (109%)	89,700 (106%)	43,382 (103%)	48,178 (111%)
Rental Expense	23,492 (107%)	24,119 (103%)	11,866 (102%)	12,087 (102%)
Depreciation Expense	9,195 (111%)	9,403 (102%)	4,555 (103%)	4,504 ( 99%)

**(6) Number of Employees (End of FY)**

[Unit: Person; Figures in parentheses denote comparisons with previous FY]

	FY2008	FY2009	FY2010	
			End of 2nd Quarter	End of FY (Plan)
Hitachi Transport System	2,155	2,099	2,126	2,108
Subsidiaries	8,261	10,184	11,189	11,380
Consolidated	10,416 (+ 456)	12,283 (+1,867)	13,315 (+2,687)	13,488 (+1,205)
Equity Method Affiliate	2,044	2,193	2,243	2,356
Part Timer, Contracted Employee	14,657	12,951	13,521	13,991
Senior employee*	380	407	454	532
Total	27,497 (+ 1,712)	27,834 (+337)	29,533 (+786)	30,367 (+2,533)

\*: Employees, which reemployed after reaching mandatory retirement age.

**(7) Capital Expenditure**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2008	FY2009	FY2010	
			Total for 2nd Quarter (Cumulative)	Total for FY (Plan)
Purchased Assets*1	18,835 (149%)	5,302 ( 28%)	3,804 (131%)	7,600 (143%)
Depreciation Expense*2	9,195 (111%)	9,403 (102%)	4,504 ( 99%)	9,600 (102%)
Leased Assets	10,658 ( 39%)	10,707 (100%)	11,894 (145%)	30,000 (280%)

\*1: Based on fixed assets recorded in the balance sheet

\*2: Allocated over the period of the lease (For reference)

**Warehouse Area (Reference)**

[Unit: 10,000 m<sup>2</sup>]

	FY2008	FY2009	FY2010	
			End of 2nd Quarter	End of FY (Plan)
Domestic (Japan)	246	260	264	278
Overseas (Others)	61	63	66	69
Total	307	323	330	347

\* These figures include the customer-owned warehouse spaces operated by Hitachi Transport System (3<sup>rd</sup> parties).